



**Central Vermont Home Health & Hospice (CVHHH)** is a full service 501(c)(3) not-for-profit Visiting Nurse Association (VNA) that has served 23 towns in Washington and Orange Counties since 1911. CVHHH is committed to providing high-quality, medically necessary home health, hospice, and maternal-child health care to all central Vermonters regardless of ability to pay. CVHHH also offers public foot care and flu clinics, private care, and long-term care services (homemaker and personal care attendant support) for clients and families at home.

**2019 Visits**

Home Health Care (inc. skilled nursing, rehab therapies, aides, and social work)	54,671
Hospice (inc. nursing, aides, social work, and bereavement)	12,167
Long Term Care (inc. case management, aides, personal care attendants, and homemaker)	15,848
Maternal Child Health (inc. nursing, lactation counseling, family support, social work, and Maternal Infant and Early Childhood Visiting program)	1,955
<b>Total 2019 Visits</b>	<b>84,641</b>

**2019 Health Checks and Treatments**

Seasonal Flu Vaccinations	838
Foot Care Treatments	2,502

**2019 Operating Revenue** Approximately \$14.1 million

Revenue by payor: Medicare 71%; Medicaid 11%; Commercial & Private Insurance 12%; All Other 6%  
Salary and benefits are 71% of expenses.

**2019 Underpayment of Care** As a not-for-profit organization, we are guided by a mission to offer all central Vermonters equal access to care. This means that, in some cases, we provide care to individuals regardless of their ability to pay. In 2019, our nurses, therapists, aides, and social workers provided \$760,292 in care for which we were not fully reimbursed by Medicare, Medicaid, third-party private insurance companies, or by the patient and their families. We rely on fundraising and town funding to make up this difference.

**Service Area**

Barre	Barre Town	Berlin	Cabot	Calais	Duxbury
E. Montpelier	Fayston	Marshfield	Middlesex	Montpelier	Moretown
Northfield	Orange	Plainfield	Roxbury	Waitsfield	Warren
Washington	Waterbury	Williamstown	Woodbury	Worcester	

**Staff and Volunteers**

At any given time in 2019, CVHHH employed 180 administrative and clinical staff and relied on the service of about 130 volunteers. Half of these volunteers support the Hospice team. Volunteers also provide administrative support in the office, with our health promotion nurse (at foot-care clinics), and at our three major fundraising events, the Chez Henri Cup, Hospice Memorial Golf Tournament, and Seasons of Life Fashion Show and Dinner.